BizTek ACCELERATORS

SERVICE 15

TRANSACTIONS · CAPITAL MARKETS

BizTek IPO Ready · MSME IPO Readiness & Listing Support

We take a growing MSME from private company to listed company on **NSE Emerge** or **BSE SME**, prepared, compliant and investor-ready. Then we help it keep growing toward the mainboard.

WHO IT'S FOR

- Promoters of profitable MSMEs, especially in manufacturing, ESDM, EMS and PCB, who need growth capital without taking on more debt
- Companies with a 3-year track record that want visibility, credibility with banks and customers, and an exit route for early investors
- Private limited companies, LLPs and partnerships that first need to convert and clean up before they can list

WHY LIST ON THE SME PLATFORM

- Equity capital for expansion, with no repayment schedule
- Market valuation and liquidity for promoters' shares
- Exchange (not SEBI) reviews the offer document
- Path to migrate to the NSE / BSE mainboard later, without a fresh IPO

Our role, clearly stated. BizTek is not a SEBI-registered merchant banker, investment adviser or stock broker. We prepare the company and manage the IPO project on the promoter's side. The issue is lead-managed by a SEBI-registered merchant banker appointed by the client; statutory fees are paid by the client directly. Fees are scoped after a Client Understanding discussion.

ELIGIBILITY AT A GLANCE

Company type	Public limited (convert first if pvt ltd, LLP or firm)
Post-issue capital	Up to ₹25 crore (larger issues go to the mainboard)
Track record	3 years (company, promoters or predecessor)
Operating profit	EBITDA ≥ ₹1 crore in 2 of the last 3 financial years
Net worth	Positive net worth; exchange filters, e.g. free cash flow (NSE), debt-equity ≤ 3:1 (BSE)
Promoter holding	Minimum 20% of post-issue capital, locked in
Issue rules	OFS ≤ 20% of issue; general corporate purpose ≤ 15% or ₹10 crore; min. application 2 lots (over ₹2 lakh); 200+ allottees; market making for 3 years

Indicative, under SEBI ICDR and exchange norms as of Nov 2026. SEBI is consulting on further SME IPO changes, so every criterion is re-checked with the merchant banker at the start of an engagement.

WORKS WELL WITH

DPR Services · Fractional CXO / CFO · Project Management · Funding & Incentives · BizTek Alliances

IS YOUR COMPANY IPO-READY? A 2-MINUTE SELF-CHECK

- ☐ We have run the business for 3 years or more
- ☐ Accounts are audited on time, with no major qualifications
- ☐ Related-party dealings are documented and at arm's length
- ☐ Promoters are ready to hold 20%+ and keep it locked in
- ☐ EBITDA was ₹1 crore or more in 2 of the last 3 years
- ☐ GST, TDS, PF/ESI and ROC filings are up to date
- ☐ We know what the new capital will be used for
- ☐ We are willing to add independent directors and publish results

6–8 ticks: you may be 12–18 months from listing. **3–5:** a focused preparation year can close the gaps. **0–2:** start with governance and growth; the Readiness Check shows the route.

HOW IT WORKS

1 Assess — Readiness check and roadmap

2 Prepare — Restructure, govern, plan

3 File — DRHP, exchange approval, RoC

4 List & grow — Listing, market making, migration

Thinking of listing? Start with a Readiness Check.

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WHAT BIZTEK DELIVERS

01
IPO Readiness Check
- Eligibility test on SEBI and exchange norms
- Restated-profit trial on your last 3 years
- Gap list ranked by effort and risk
- 12–24 month roadmap and budget
- Go / prepare / not-yet verdict

02
Restructuring & Governance
- Conversion to public limited
- Board, independent directors, committees
- CFO and company secretary in place
- MIS, internal controls, policies
- Related-party and litigation clean-up

03
Business Plan & Objects
- DPR-grade plan for use of proceeds
- Projections and capacity plan
- KPIs investors will track
- Equity story and peer comparison
- Inputs to the DRHP business chapters

04
IPO Project Management
- Shortlist and compare intermediaries
- Due-diligence data room
- Single tracker for every party
- Exchange interview preparation
- Issue calendar and launch support

05
Post-Listing & Mainboard
- Listing-obligation calendar
- Half-yearly results support
- Delivery of the stated objects
- Investor and analyst updates
- Mainboard migration readiness

YOUR JOURNEY WITH BIZTEK, UP TO 36 MONTHS

Months 0–3	Months 3–12	Months 12–18	Months 18–36
Assess	**Prepare**	**File & list**	**Listed & growing**
Readiness Check, roadmap	Convert, govern, restated audit, business plan	DRHP, exchange approval, RoC, issue	Compliance, objects delivered, investor relations, mainboard readiness

Pay as you progress. One engagement for the whole journey, billed monthly, so there is no large upfront payment. You can pause after any phase. Merchant banker, exchange, legal and statutory fees are paid by the company directly. Timelines are indicative and depend on your starting point.

WHO DOES WHAT

Party	Their role	BizTek's part
Merchant banker	Lead-manages the issue, files the DRHP, due diligence	Help select; prepare data and drafts
Peer-reviewed auditor	Restated financial statements	Coordinate; clean up accounts early
Legal counsel & CS	Legal due diligence, conversion, filings	Track actions and timelines
Registrar (RTA)	Applications, allotment, demat	Onboarding and coordination
Market maker	Two-way quotes after listing	Introduced via merchant banker
NSE Emerge / BSE SME	Reviews the offer, approves listing	Interview and query preparation

WHAT WE NEED TO START

- Audited accounts and ITRs, last 3 years
- GST returns and statutory filing status
- MoA, AoA and shareholding pattern
- Loan sanctions and key contracts
- List of related parties and group companies
- Your growth plan and capital need

Everything is shared under a mutual NDA, signed before any document changes hands.

COMMON QUESTIONS

How long does it take?
Usually 12–18 months to listing if the basics are in place; longer if accounts or structure need work.

Is my company too small?
The test is profit and track record, not size. The self-check on page 1 is a good first guide.

What if we decide not to list?
The work still pays off: cleaner accounts, better governance and a stronger case for banks and investors.

Will the rules change?
SEBI is consulting on further SME IPO changes in 2026. We track them and re-check your eligibility at each phase.

Book an IPO Readiness Check. Know exactly where you stand.

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