BizTek ACCELERATORS
STRATEGY · LEADERSHIP · GROWTH

TRANSACTION SERVICE

14 BizTek Alliances

Mergers, acquisitions and joint ventures — partners found, deals tested, combinations made to work.

The right partner is found on the plant floor, not only in the numbers.

Whether you are a global company looking for an Indian partner, an Indian manufacturer seeking technology or an investor, or a promoter planning the next chapter, BizTek Alliances helps you find the right party, test what you are buying into, and close the deal with confidence. Our associates have built and run plants, so we look past the spreadsheet to the line, the yields, the customers and the people — and we stay on after closing to make the combination work.

WHO IT'S FOR

- Foreign companies seeking an Indian JV or manufacturing partner
- Indian SMEs seeking a technology partner, strategic investor or merger
- Promoters planning a sale or succession
- Groups acquiring into electronics, semiconductors and components
- PE funds, investment banks and advisers needing sector experts

WHAT YOU GET

- A qualified short list of partners or targets, approached discreetly
- A joint business plan and clear partnership structure options
- Techno-commercial due diligence with a plain-language red-flag report
- A managed process from first meeting to closing checklist
- A 100-day integration plan and interim leaders if needed

WHY BIZTEK

Operators, not only advisers

Associates who have run plants and know what a line is worth.

One side only

We act for you alone — no fees from the other party.

Discreet by design

Code names, deal NDAs and a restricted deal room.

Specialists alongside

Registered valuers, CAs and law firms for regulated work.

PACKAGES

Partner & Target Search Find	Ideal-partner profile, long list, discreet screening and approach, first meetings.
JV & Technology Tie-up Partner	Partnership model (JV, licensing, contract manufacturing, minority stake), joint business plan, term-sheet support alongside your lawyers.
Techno-commercial Due Diligence Test	Plant, process, technology, capacity, quality, supply chain, customers and people; red flags and value levers.
Sell-side & Buy-side (SME) Transact	Readiness review, business profile and teaser, buyer or target outreach, management meetings and process coordination.
Post-deal Integration Combine	100-day plan, integration office and interim leadership through CXO on Call.

OUR PROCESS

1 Conversation
Confidential discussion, conflict check, code name

2 Mandate
Scope, deal NDA, specialist partners named

3 Prepare & reach out
Profiles, plan, discreet outreach, meetings

4 Diligence & terms
Techno-commercial DD, terms with your lawyers

5 Close & integrate
Closing checklist, 100-day plan

DEALS WE SUPPORT

Joint ventures · Technology licensing · Contract-manufacturing alliances · Strategic minority stakes · Acquisitions · Divestments · Mergers for scale · Promoter succession · Cross-border (BizTek Global)

WORKS WELL WITH

01 DPR Services for the business case · **08 Technical Due Diligence** method · **03 CXO on Call** for interim leaders · **02 Project Management** for integration · **13 BizTek Global** for cross-border deals.

Start with a confidential conversation.

Fees are agreed per mandate after a short discussion. Valuation, legal and tax opinions and listed-company work are handled with registered partner firms. BizTek does not deal in securities or handle investor money.

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