



Capability statement

Plan, build and lead technology-driven projects, with one accountable partner.

Cochin (HQ) • Bangalore | www.biztek.in

STRATEGY
LEADERSHIP
GROWTH

Projects rarely fail on technology

They stall on funding, execution and leadership gaps



Funding stalls

Reports that lenders and scheme officers cannot approve on first reading; incentives left unclaimed.



Execution slips

Late equipment, a cleanroom that will not qualify, approvals nobody chased, ramp-ups that take a year.

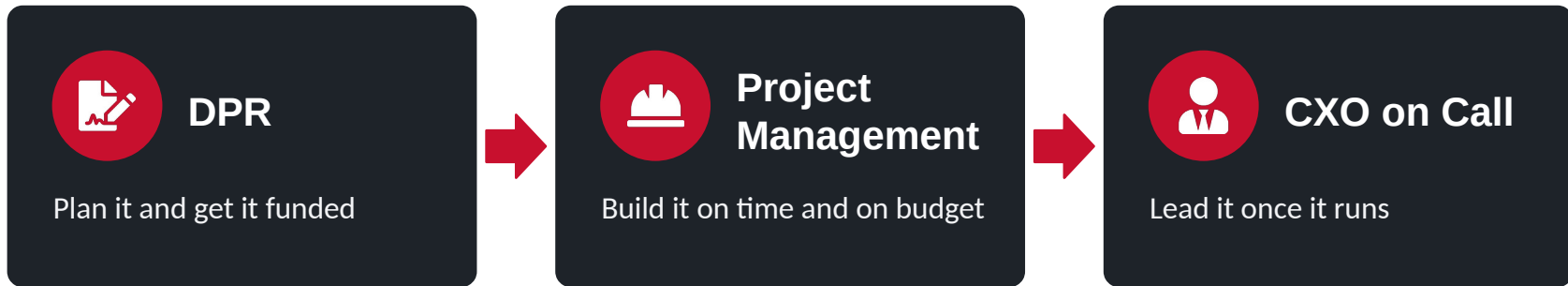


Leadership gaps

A plant ready to run without an experienced operator, quality head or commercial leader in the seat.

One partner across the life of the project

Each engagement can lead into the next



Supporting and extended services around each line

Funding & incentive facilitation

Approvals & government liaison

Go-to-market strategy

Testing & certification · Academy

BizTek Talent: search & placement

BTM Solutions (separate arm)

Detailed Project Reports

Bankable reports that get projects funded and approved

What you can buy

Idea Check

Go / no-go before a full report

Bank-grade DPR

Report, Excel model and CMA data for lenders

Scheme DPR

In the scheme's own format

Investor DPR

With investor deck and use of funds

Public-project DPR

Parks, CoEs and incubators



What makes it different

- Built from a site visit and real vendor quotations
- Independent quality review before release
- Lender norms met honestly, never by stretching assumptions
- Fees by project size, so small projects are not priced out

Project Management

Your team on the owner's side, from sanction to stable production

What you can buy

Health Check & Recovery

Audit and recovery plan in 2-4 weeks

PMO as a Service

Your team executes; we run the framework

Full PMC

End to end, six gated stages, site-based PM



What makes it different

- Paid only by you: no vendor or contractor commissions
- Fee fixed on the approved budget, not on spend
- Gate reviews by an independent BizTek reviewer
- Weekly dashboard; delays reported as they are

CXO on Call

Senior leadership for a project, an assignment or an occasion

What you can buy

Diagnostic

2–3 weeks; roadmap and goals

On-Call Retainer

Fixed hours each month

Fractional CXO

1–2 days a week

Interim CXO

Full-time cover for 3–6 months



What makes it different

- CEO, COO, CTO, CFO, CMO, Quality and Supply Chain roles
- A one-page charter: role, authority, goals, exit
- Monthly review against measurable goals
- Continuity guaranteed by BizTek

Supporting services

Smaller jobs around each project, so you deal with one firm



Funding & incentives

Scheme mapping, applications and claims; bank and investor introductions. Fixed fee; any success fee capped and written down.



Approvals & liaison

Land, permits, consents and utilities through official channels. You pay authorities directly; no "speed" fees.



Go-to-market

Market scan, GTM plan, export and new-market entry, built on customer and channel interviews.

Coming next: technology & vendor sourcing (fee-only advice) · technical due diligence for investors and lenders. Testing, training, talent and technology supply: next slide.

Testing, training, talent & solutions

Finish the job with the partner that knows your project



Testing & certification

BIS, TEC, WPC, CE, FCC and ISO / IATF via accredited labs. You pay the lab; no lab commissions.



BizTek Academy

In-plant training, open workshops and handover training; certified courses by certified trainers.



BizTek Talent

CXO search and permanent placement; staffing and Gulf placement later. Candidates never pay.



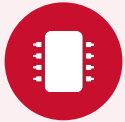
BizTek BTM Solutions

Process-first supply of equipment and systems. Separate arm; margin on every quote; advice wins.

When: testing & certification and BizTek Academy now · BizTek Talent from late 2027 · BTM Solutions from 2028, after our first project handover.

Where we work

Deep in electronics; open to any technology-driven project



Core

Led by Devraj

PCB, PCBA and EMS • semiconductors, OSAT / ATMP and cleanrooms • IoT • automation and Industry 4.0 • electronics R&D centres and CoEs



Adjacent

Associate lead, BizTek review

General and precision manufacturing • EV and components • solar and electrical equipment • warehousing automation • data centres



Partner-led

With a signed sector expert

Healthcare, education, hospitality, infrastructure, pharma and process plants

One accountable firm, many specialists

You sign with BizTek; we bring the right people for each job

1

Listen

A free first conversation and, where useful, a short paid diagnostic

2

Scope

A clear proposal: package, team, fees and milestones

3

Deliver

A matched team, led and reviewed by BizTek, to a schedule agreed with you

4

Stay

Support until sanction, handover or your own team is in place

One contract and one point of contact · a written schedule with your inputs and ours side by side · independent quality review · BizTek stands behind the work even if a team member changes

BizTek Connect: your project in one app

From June 2027, clients follow every engagement on their phone

1

Find

Browse our services and anonymised expert profiles: credentials, sectors and availability.

2

Ask

Raise one enquiry; the BizTek desk replies within 3 working days with the right team from Cochin or Bangalore.

3

Approve

Review proposals and milestones, and approve them from your phone.

4

Follow

Track progress against the agreed schedule and receive reports, released only after BizTek's quality review.

Android from June 2027 · iPhone from September 2027 · data hosted in India · BizTek stays your single point of contact

What you can hold us to



Bankable, not just presentable

Every number traces to a source. We never stretch assumptions to pass a lender test.



Owner's side, always

Our advice is paid only by you: no commissions from vendors, contractors, lenders or labs. Supply only via our separate BTM arm, margin disclosed.



Red stays red

Delays, overruns and risks are reported as they are, early, to you, your board and your lender.



Clean approvals

No gifts or "speed money" to any official, ever. You pay authorities directly; every contact is logged.

Led by Devraj Sathyadevan

Founder & Principal Consultant, BizTek Accelerators

[Photo]

- 30+ years in electronics manufacturing, technology and business development: India, the Gulf and the Philippines
- Built and headed the Prototyping Business Unit at Kaynes Technology; pursued a ₹1,500 crore sales funnel
- Led electronic manufacturing at SLN Technologies; strategic advisor to SMEC Automation on ESDM and go-to-market
- Set up the Power & Energy division at ICAD (Jeddah) and the consulting profit centre at INOX Qatar
- Bankable DPRs for Government and bank-funded projects; strong in costing, DFM and P&L
- B.Tech Production Engineering (Calicut University); BSc Physics (CMS College)

Supported by a bench of senior associates: operations, finance, quality, supply chain, process and project specialists.

Start with a conversation

Idea Check for a new project · Health Check for a stalled one · Diagnostic for a leadership gap



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